

Bid Development expertise frees up resources to keep jobs on critical path

SMP Engineering (SMP) provided engineering support to assist Laing O'Rourke prepare a bid for the Rio Tinto Iron Ore Brockman 4 Syncline Project. The bid included details on both the fabrication and installation package valued by Rio Tinto at over \$100M AUD.

Structural, mechanical, piping and execution elements were compiled into a detailed bid document. Using experienced engineers from SMP, Laing O'Rourke were able to ensure the bid was thoroughly prepared and costed without compromising other projects.

Project Key Facts

Project Owner

Rio Tinto

Project

Turner Syncline

Client

Laing O'Rourke

Value

~\$100M AUD

SMP Scope

Engineering

Scope of Work

Tender bottlenecks can be alleviated by calling in additional resources. SMP has a team of professionals that can quickly integrate as part of a team to work on tender documents.

"Laing O'Rourke was an excellent client to work with. They embraced our team as an extension of their own which allowed us to seamlessly work together." Director, Troy Cawthan.

Project Outcomes

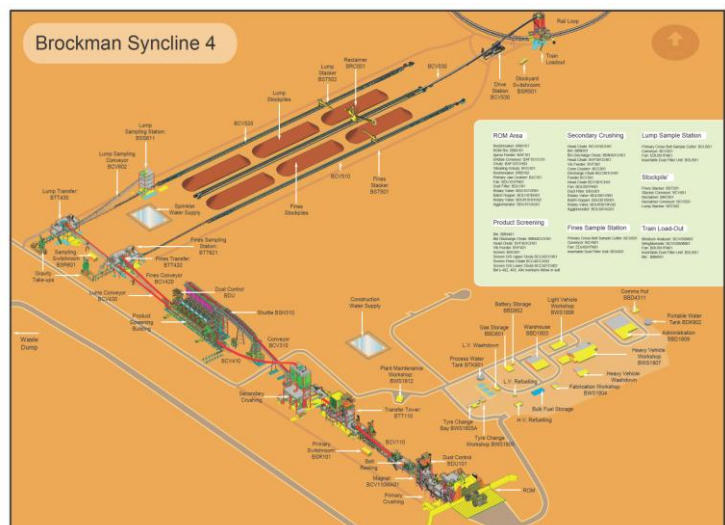
- + Incident Free
- + Engineering support
- + Quick turn around
- + Seamless integration
- + Red team review
- + Submission presentation & support

Contact Us

Call the team at SMP Engineering for all your structural, mechanical and piping needs on 9412 8000. More project case studies can be viewed at www.smpeng.com.au

RED Team Review

SMP also specialise in "red team" reviews. Prior to final submission we are invited in to objectively review the bid submission content and challenge the thinking and assumptions presented. The review ensures the key elements in the bid are addressed and that a compelling proposal has been developed. SMP provides a comprehensive service in bid development and review.



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Structural+Mechanical+Piping+Engineering